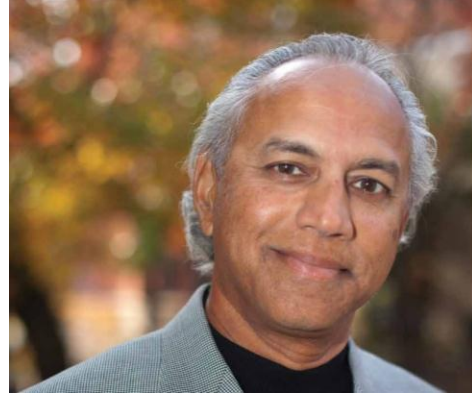


## Board Member Interview

Glenn Falcao, Board of Advisors



Q: How long have you been on the board?

A: This school year will be my 7<sup>th</sup> as a member of the board.

Q: What motivated you to be on the board?

A: Both the PIE program and the schools that are being supported by PIE play a critical role in the health of the communities where these schools are located. In supporting these schools, PIE is helping to provide a great education to those in the community that need it the most.

Q: What are some things you do as a board member?

A: The primary functions of the board are to increase awareness of the PIE program with the intent of getting more people involved and helping to raise funds for tuition assistance. We absolutely need to keep this program running, and board members play a critical role in growing the program.

Q: What makes the PIE Program unique?

A: PIE simply looks to give an educational opportunity to those who normally wouldn't get one. We believe that, once provided with this opportunity, our PIE students will succeed. We accept anyone that is willing to work hard – and we ask that they contribute to the cost of tuition, as well. This keeps all PIE scholars and their families invested.

Q: What are some goals the PIE Board has for the next fiscal year?

A: The number one goal is to increase awareness and get more people involved in the program. There is a lot of opportunity to be involved. Additionally, with a goal of ensuring a base of PIE scholarships each year, we are looking to increase the amount of endowed funds for PIE.

Q: How has the PIE program evolved since you've been on the board?

A: The board has become much more focused. There is more discipline with how we set, measure and achieve goals. This focus has really helped to bring more success to the program. Additionally, the board composition has changed over the past couple of years. There are more members with strong community connections and good business backgrounds. The program is run with a business perspective, creating more of a balance with the needs of the community.

Q: What would be one of the first things you would say about PIE to someone who knows nothing about PIE?

A: Partners In Excellence gives supporters one of the best returns on investment. Once given the help they need, our students really do succeed.